

Data Centers & Digital Infrastructure

We have broad experience advising on large-scale, cross-practice data center projects valued at billions of dollars nationwide, including many in Northern Virginia's Dulles Technology Corridor, the Southeast, the Midwest, Texas, and California.

Depth and Breadth of Experience

We are uniquely situated to advise on large-scale, cross-practice projects that involve the financing, construction, development, leasing, acquisition and sale of data centers and data center portfolios and ancillary services, including outsourcing, internet hosting, cloud computing, procurement of energy, economic incentives, and various "as a service" offerings.

Proven Experience

We represent clients through an effective, multidisciplinary team that offers a unique range of experience, from partnering with hyperscalers, to representation of multi-tiered joint venture structures, to the representation of borrowers, developers and equity investors in the construction and post-construction operation and monetization of data centers, as one-off build-to-suits, co-location facilities, or in the context of phased campus solutions and portfolios. We advise on innovative power solutions and have also helped hundreds of end users negotiate long-term, high-value IT infrastructure contracts, master service agreements, and security arrangements for critical industries nationwide. We also have extensive experience advising clients in the identification, negotiation and structuring of state and local economic development and tax incentives around the country.

Full-Service Team

We know the commercial market and regulatory environments and tap that knowledge to deliver customized, creative, and practical solutions for fast-changing projects. We capitalize on our industry intelligence to advise investors, developers, and acquirers (including technology firms, REITs, and data center end-users) in the full range of transaction types and structures nationwide. We work closely with our clients at every step of a project—from initial conception and structuring; siting, permitting, and construction; negotiation and preparation of project documents and in the financing of those facilities, whether through more traditional institutional means, equity investment, or portfolio/project finance structures.

Data Center Considerations



Acquisition and Contracting for the Land



Power Feasibility



Lease Negotiations



Permitting and Construction



Financing and Equity Investment



Delivery and Operations

Learn More About Our

Data Centers and Digital Infrastructure Practice

Technology Industry



We are uniquely positioned to guide clients through the complexities of data center projects, including **pre-development zoning and land use, permitting, environmental, energy, tax, and economic development and government relations consulting**. We also provide the necessary due diligence critical to the success of any data center development project and negotiate the accompanying joint venture agreements, purchase and sale agreements, equipment procurement contracts, design and construction contracts, leases, power purchase agreements, and other transaction documents. Our work often extends to counseling on **trade compliance and regulatory, security, IP, labor, and other legal issues**, and advising our clients to assess and mitigate against development and operational impacts.

